Dollarization in Ecuador

Miguel F. Ricaurte

University of Minnesota

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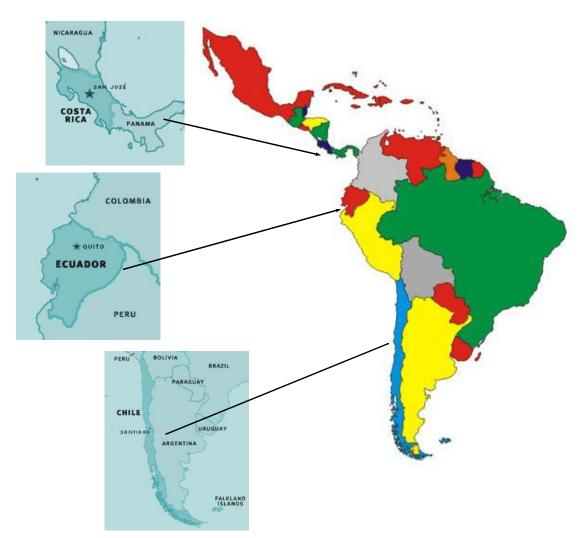
My name is Miguel F. Ricaurte, and I am from ECUADOR and COSTA RICA:

And I studied in

Ecuador,

Chile, and

Kalamazoo, MI!



Content of the Presentation:

- > Ecuador: some facts
- > Exchange rates and *dollarization*
- > Ecuador's crisis
- > Costs and benefits: real vs. nominal economy
- Concluding comments

Ecuador: some facts

	Ecuador	USA	
GDP (PPP 2006 est.)	\$61.52 billion	\$13,060 Billion	
Population (Jul. 2006)	13,755,680	301,139,947	
GDP Per Capita (PPP 2006 est.)	\$4,500	\$43,800	
Size (sq km)	283,560 incl. Galapagos Is. (Minnesota: 206,000)	9,631,420	
Currency	Before 2000: Sucre After 2000: US Dollar	US Dollar	

Source: CIA World Fact Book, https://www.cia.gov/library/publications/the-world-factbook/

Ecuador: some facts

	Ecuador	USA
Main Exports	Crude Oil Bananas Shrimp, Fish Coffee Flowers	Capital goods Automobiles Industrial supplies Consumer goods Agricultural products
Main Imports	Machinery Equipment Fuels Consumer goods	Crude oil Refined petroleum Machinery Automobiles Consumer goods
Main trade partners	US 51.2%, Peru 8.1%, Colombia 4.4% Chile 4.1%	Canada 22.2%, Mexico 12.9%, Japan 5.8%, China 5.8%, UK 4.4%

Source: CIA World Fact Book, https://www.cia.gov/library/publications/the-world-factbook/

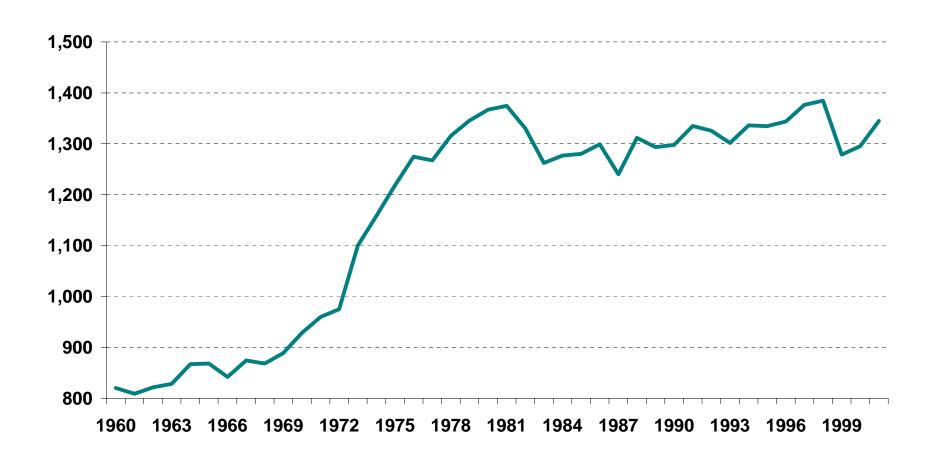
Ecuador: some facts

One of the poorest countries in S. America:

GDP per capita	PPP US\$ (2006)
Argentina	15,200
Chile	12,600
Uruguay	10,900
Brazil	8,800
Colombia	8,600
Venezuela	7,200
Ecuador	4,500
Bolivia	3,100

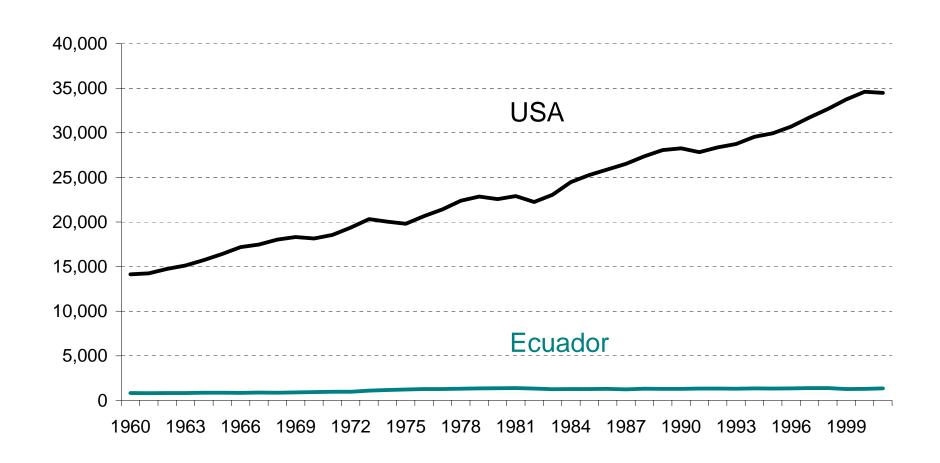
It has experienced slow growth in the last two decades:

GDP per capita, constant 2000 US\$



and it has been lagging compared to the US:

GDP per capita, constant 2000 US\$



Exchange Rates and dollarization

Exchange rates and dollarization

Flexible	Floating	No intervention	US
	Dirty flotation	Some intervention	Costa Rica
	Fixed	Pegged to another currency	Venezuela, China, EU
Inflexible	Dollarized	No local currency!	Ecuador, El Salvador

Exchange rates and dollarization:

- ➤ Unofficial Dollarization (de facto dollarization) refers to the case when a large number of agents keep a significant fraction of their financial wealth in foreign currency, although this currency is not the legal tender.
- > **Official Dollarization** refers to the case when a country's monetary authority renounces to its own currency and adopts a foreign currency (in particular, the dollar) to use it as legal tender

Ecuador suffered a severe shock in 1998-1999:

➤ El Niño weather phenomenon affected agricultural sector

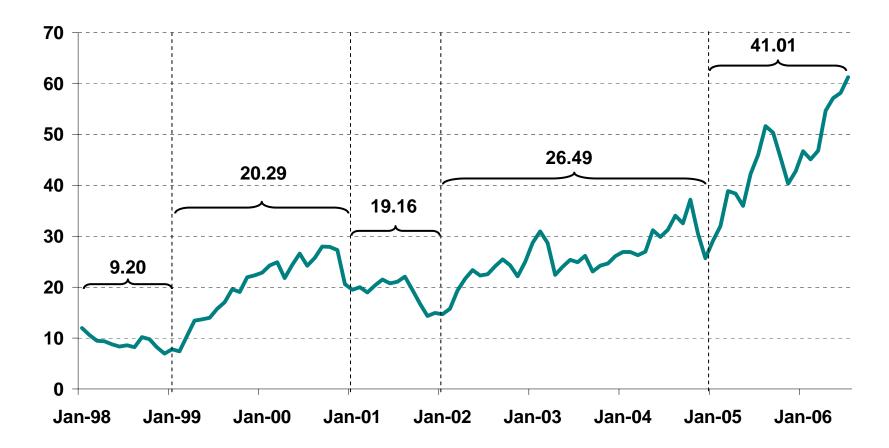
Ecuador suffered a severe shock in 1998-1999:

- > *El Niño* weather phenomenon affected agricultural sector
- ➤ Oil price historically low, affected government's budget:

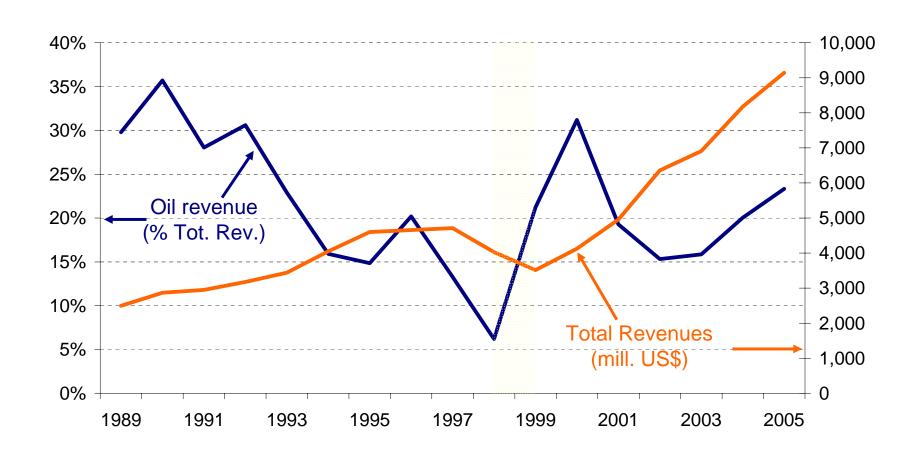
In 1998, the government's budget forecasted oil price to be at \$14 per barrel, but . . .

Historically low oil prices were observed in 1998 . . .

(effective prices for Ecuador)

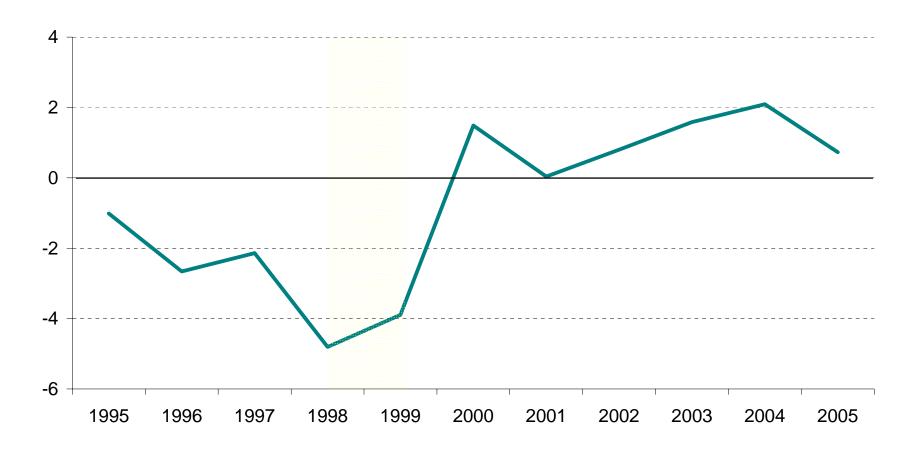


... total government revenues dipped in 98-99 as well as oil revenues as a % of total revenues ...



... and the budget deficit was the largest in a decade

(government budget as a % of GDP)



Ecuador suffered a severe shock in 1998-1999:

- ➤ El Niño weather phenomenon affected agricultural sector
- Oil price historically low, affected government's budget
- Financial crisis in Latin America (triggered in SE Asia) decreased loanable funds available to the government and private banks

- ➤ More than 20 half of the banks went bankrupt
- ➤ The government took over them, making its situation even harder

The result:

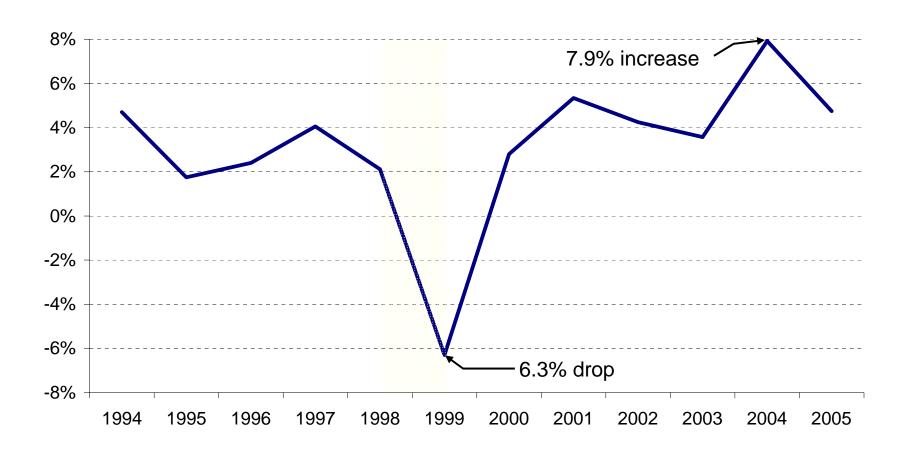
> The worst economic crisis in Ecuador's history

Real consequences

- Real GDP per capita fell 7.65% between 1998
 and 1999 (from \$1384 to \$1279 in 1999 in 2000 US Dollars), and
- ➤ Real GDP fell by 6.3%

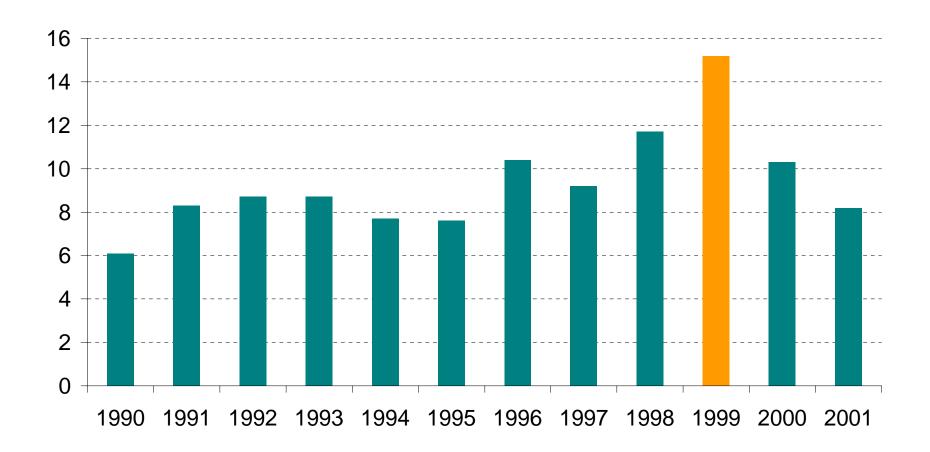
Real GDP Growth

(Minimum reached in 1998)



Employment

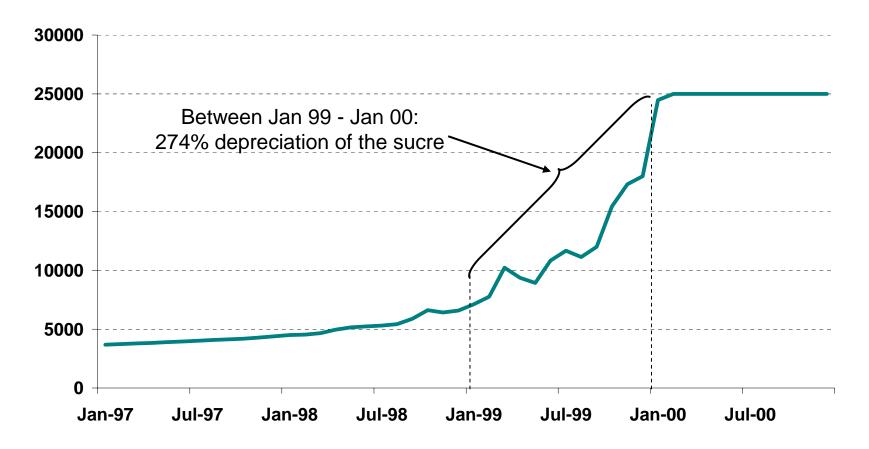
The magnitude of the crisis resulted in an increase unemployment rate:



Nominal consequences

People didn't trust the Sucre and this caused depreciation

(Sucres per US\$)



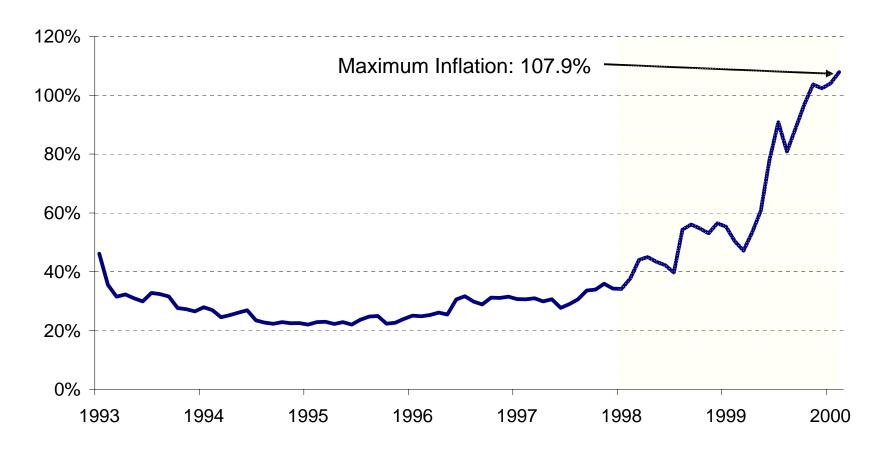
The resulting financial crisis caused affected foreign reserves

(International Foreign Reserves, Mill. US\$)



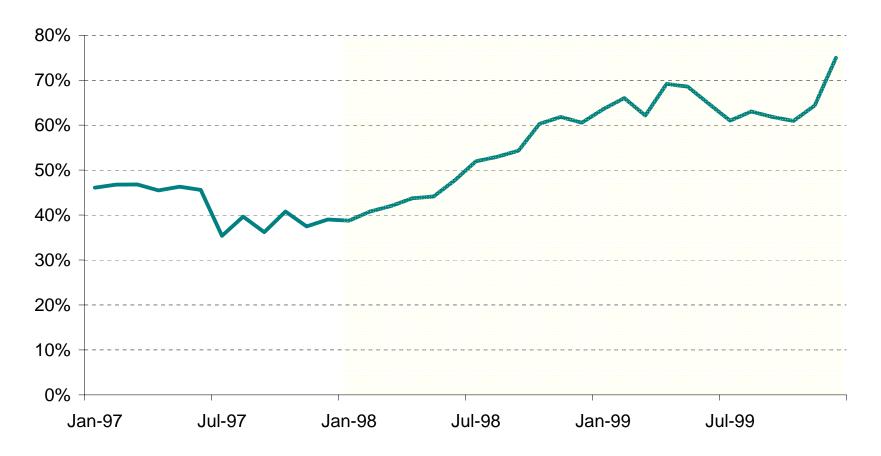
... with increasing import prices, inflation jumped ...

(12-month change in the CPI)



. . . so the Central Bank increased nominal interest rates:

(Nominal Interest Rate)



An Unofficially Dollarized Economy

By the year 2000, Ecuador was **unofficially**

dollarized:

- ➤ Most transactions of durable goods (*e.g.*, cars, housing) as well as rental payments and loans were denominated in US Dollars
- ➤ 40% of broad money (savings and checking deposits, as well as other liquid assets) were held in US Dollars

Dollarization

The Official Dollarization

- ➤ January 11, 2000: official dollarization applied by President Jamil Mahuad
- The exchange rate fixed at 25,000 Sucres per Dollar
- ➤ January 21, 2000 : Mahuad deposed, Vicepresident, Noboa, ratified his predecessor's decision
- Central Bank began to exchange Dollars for Sucres
- March May 2000: savings and checking deposits were converted to Dollars
- > September 2000: transactions conducted in Dollars

The defunct Sucre













The defunct Sucre













Gave way to the dollar









Costs and benefits

Why dollarize?

➤ **Decrease inflation**, imported goods do not become more expensive in local currency; which in turn causes reduction of nominal rate:

$$i_{nom} = i_{real} + expected inflation$$

No chance of currency a crisis (no depreciation), which in turn causes decrease of local nominal rate:

$$i_{ECU} = i_{US} + country risk + expected depreciation$$

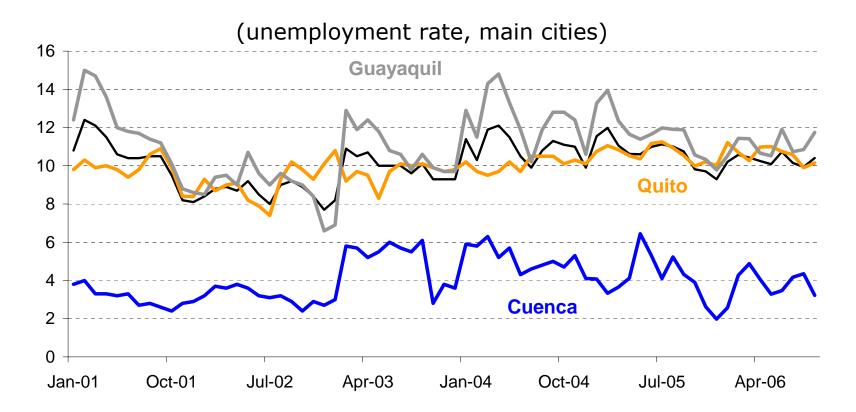
➤ **Promotes fiscal discipline** (since printing money cannot be used to finance deficit anymore!)

Why not dollarize?

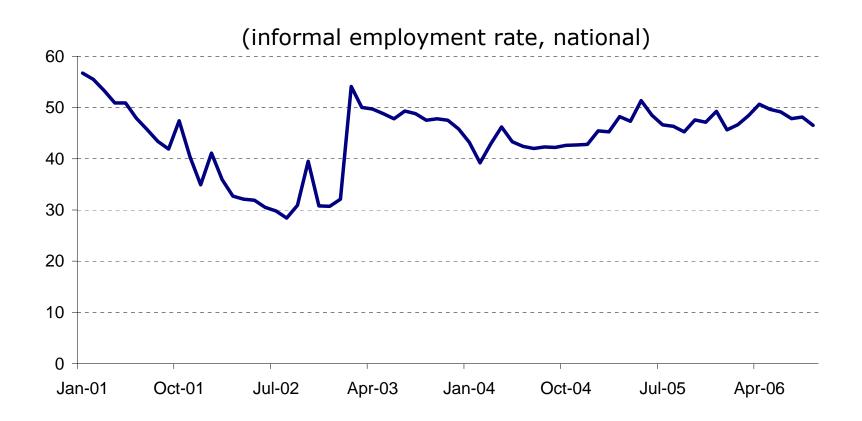
- ➤ **Loss of monetary independence** not a cost when monetary authorities are not responsible -
- > **Loss of Seigniorage** (for Ecuador: around 7% GDP)
- > Central Bank cannot be lender of last resort no money printing minimizes this possibility
- > Cost of re-setting accounting systems to Dollars
- ➤ **National pride**: can be a big thing. For example, England does not want to give away the Pound in exchange for the Euro

Why not dollarize?

Additional real flexibility needed, labor market.

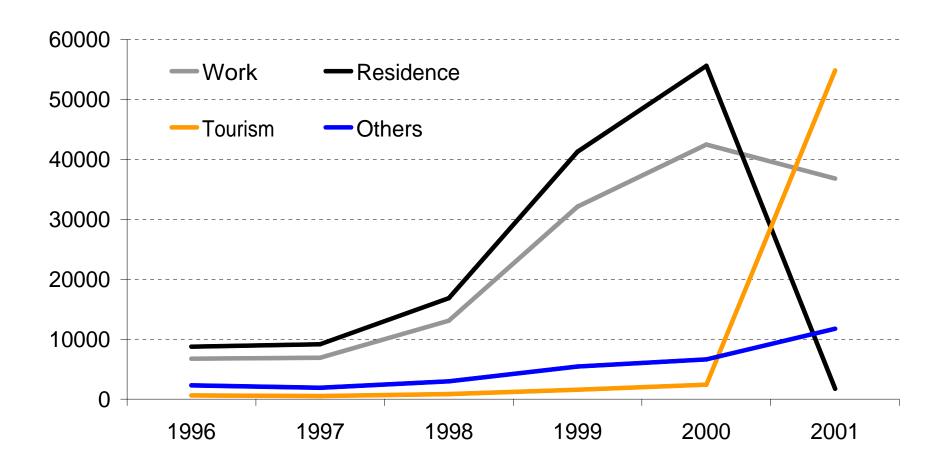


... unemployment seemed to go down, but informal employment jumped!



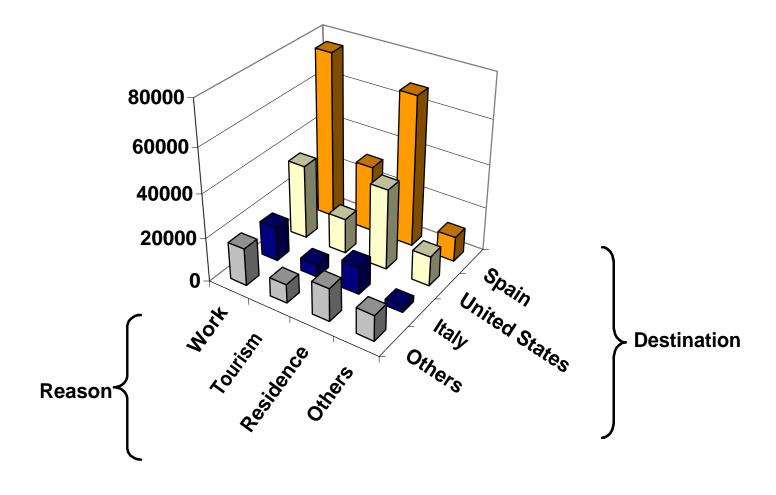
... as well as the exodus of migration ...

(number of migrans 1996 - 2001)



... as well as the exodus of migration ...

(total number of migrants 1996 - 2001)



As a product of the crisis:

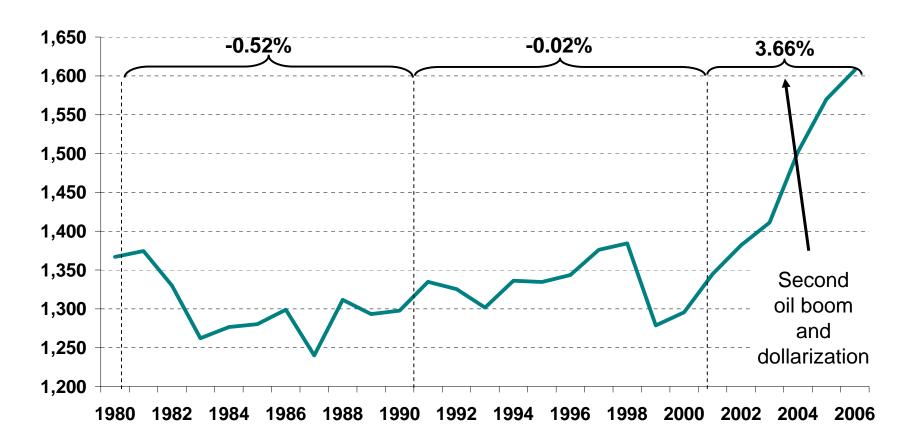
- ➤ **350,000** Ecuadorians migrated between 1996 and 2001. Unofficial figures set at 2 million the number of Ecuadorians abroad!
- > That is: roughly **3%** of Ecuadorians left the country.
- ➤ (if 3% of US citizens left the US, that would mean that 8 million people would leave the country!)
- ➤ Migration slowed down in 2002 when Spain enforced a tourist visa for Ecuadorian citizens and the US less lenient in granting visas.

The recovery process

Since then, the economy is now (slowly) recovering:

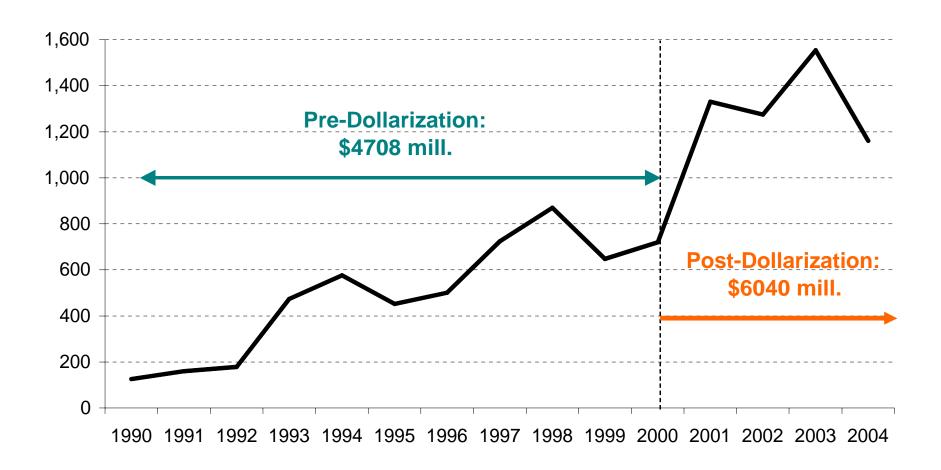
The economy has recovered

(GDP per capita US\$, and average growth rate)



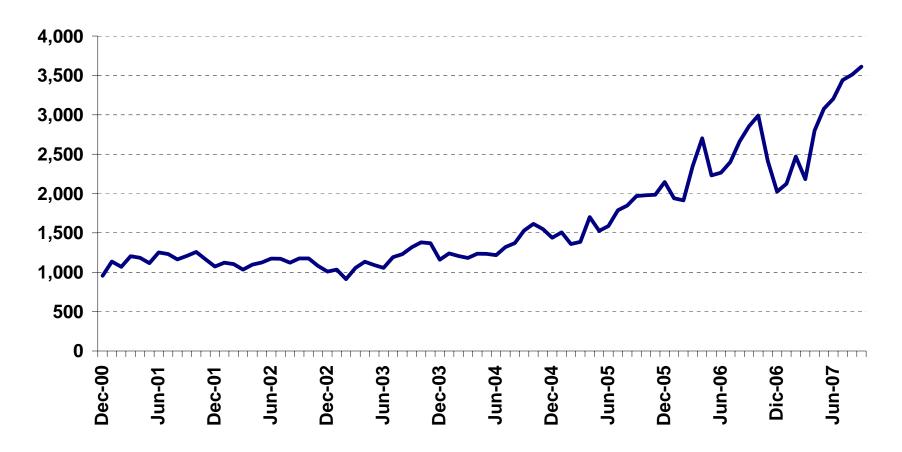
... partially fueled by the inflow of fresh resources: FDI and other transfers (more on this later) . . .

(FDI, millions of US\$)



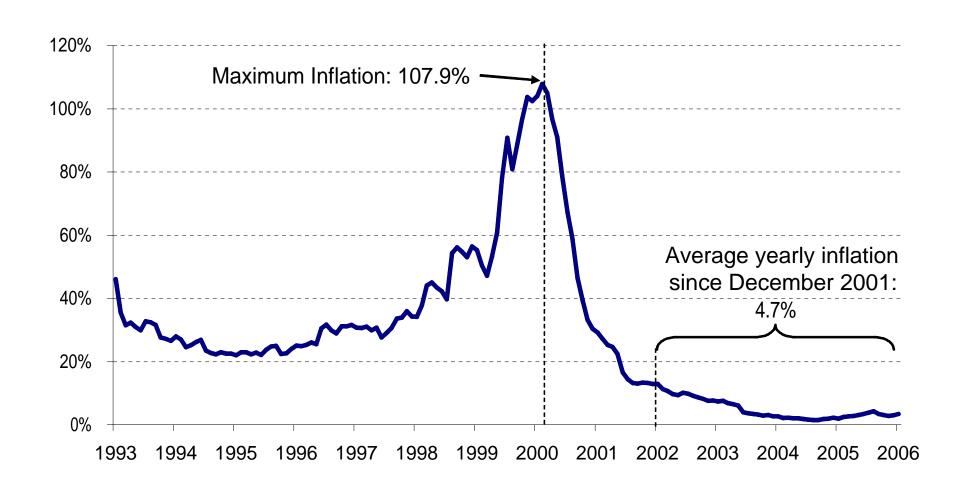
... which have strengthened foreign reserves

(AIFR, millions of US\$)



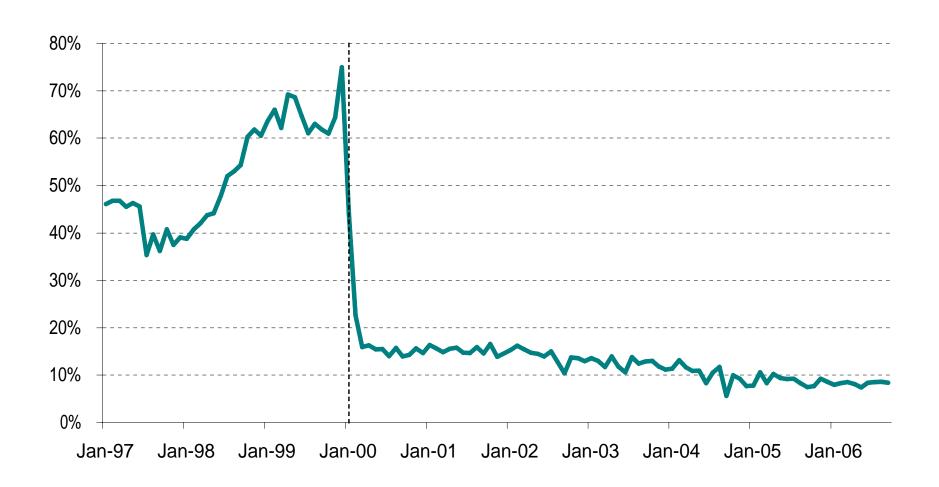
Inflation dropped within a few years . . .

(12-month change CPI)



Nominal interest rates have also dropped . . .

(Nominal Interest Rate)



Since then, the economy is now (slowly) recovering:

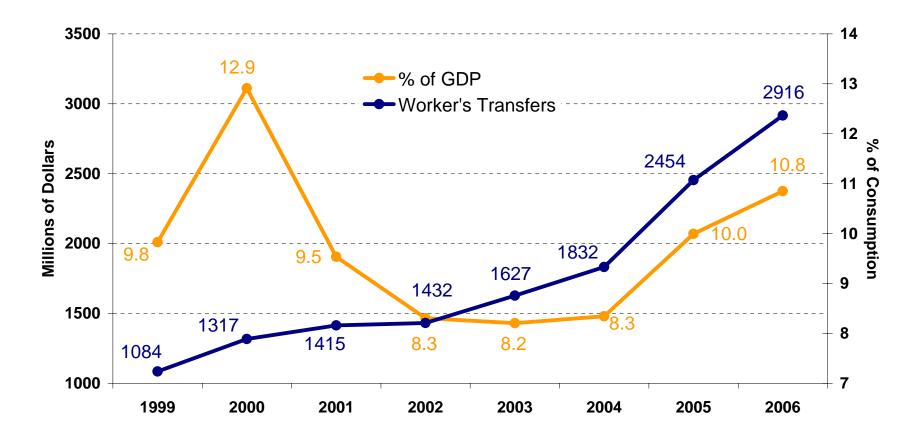
- ➤ Major changes in the labor laws were introduced in 2000 to make the market more flexible, but
- > Unemployment and informal employment remain relatively high:
 - ounemployment rate: 10 and 12%
 - oinformal employment: 50%
- > Few migrants have returned to Ecuador

Why did Ecuadorians migrate? The real market is inflexible!

- There were no private or public safety nets
 ounemployment insurance
 oprivate insurance schemes (e.g., family savings)
- Ecuadorians who could not find jobs sought ways to make money abroad
- The impact of migrant workers is huge: transfers to Ecuador accounted for more than 8% of Ecuador's private consumption in the last five years.

Workers remittances (transfers) have been very large

(Millions of US\$ and % of household consumption)



What to do next?

- Ecuador needs to make markets more dynamic; task for both the government (laws, taxes) and the private sector (R&D, efficient management)
- > Guarantee inflow of dollars (through exports and foreign investment), no other way to "print" money
- > Ensure there is political stability